

apollo

Novemeber December 2020

oracle

IN THIS EDITION

*Apollo Awards
Holiday Recipes*

plus ...

*Apollo Kudos,
& More!*



Mike Sunderland, CEO



CERTIFICATE OF EXCELLENCE

This certificate is presented to



Amanda Mader
Project Coordinator

Amanda Mader consistently exceeds expectations in her role with Apollo. In many cases she is asked to do things outside her normal task on short notice. She never complains and completes ahead of schedule. The Lowe's/Walmart Team is extremely lucky to have Amanda as part of our team. --MARK GLENN, dir. of Ops



Crystal Rhodes
Project Manager

Crystal has been critical in our success in MIN. She has not only been successful with each of her clients, Staples and Ace Hardware, but she has partnered with the Operation team with the same amount of gusto! She has been recognized by Ace Hardware as being an asset to our team after only a few months as their Project Manager! Our Operation team is continually thanking her for her recommendations for better teams, alternative plans and more mutual operation dates for our clients and team. Her clear understanding of the client's needs, our team members skills ability and attention to detail to better perform operational processes have made her extremely successful in her position. All of this while still being a positive, solution forward thinker! Thank you Crystal for being a part of this team! -- Nikki Wauldron, Dir of Ops

for demonstration of superior performance, hard work and dedication.

C. Michael Sunderland
President



A handwritten signature in black ink that reads "C. Michael Sunderland".

CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Parker Feldman

Customer wanted to let us know Parker Feldman did a great job on his assembly. He was very professional, and fast. -- Heber Morales

Logan & Peggy Savoie

*These reps just exceed kindness! They are hard workers!
- Laura Tally, DM*

Foster Johnson

*Foster has helped me out with Deco, Vanities, and the Reflow Projects. I would appreciate Foster on all my 2021 projects. Please let all of your DMs know that I very much appreciate his hard work, help, professionalism, and install guides!- Sam,
Floor and Decor*

Jennifer Hester and Leon Dingman

*Wanted to throw you a quick shout out for Jen and Leon.
They helped me out in a big way at 137 Memphis, and the team works extremely fast. I am claiming this team for all of my 2021 projects. Please let all of your DMs know that I very much appreciate their hard work, help, and professionalism!- Sam,
Floor & Decor*

Will Harris

Ms. Gordon called to tell me that she was very happy with Will. He was professional, kind, and did a great job. This customer was not happy with Apollo and had originally canceled her work order. She did not like our assembly terms, the original date offered, and that she did not receive a call back to schedule her assembly in a timely manner. She was very frustrated. Once she had time to think about it, she called back and accepted the original date offered. She was so happy with the way her escalation and assembly was handled, she will use us again in the future.- Lynn Wade

CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

**Randy Parham, Rob Weeks, Asa Henderson,
Timothy Jordan, & Patricia Miller**

Randy, thanks to you and your team for a job well done and excellent communication throughout the process. Look forward to working with you again on future projects.- Nathan Gibbar, Fastenal

Looks really great guys!! Thank you for all the hard work.- Mark Wellman, Fastenal

**Brian Zick, Randy Parham, Asa Henderson
Bryan Elde, Jessica Harmon**

Impressive day! Great job Brian and team!-Adam Dickenson, Fastenal

Glenn Beachy

I just spoke with Mr. McCarver this morning. Glenn was his technician 11/9. He was very impressed with Glenn. He said that Glenn was professional and courtesy. He said this was the best service experience he has ever had.

Kenneth and Melissa Hazelwood

I just want to say that your reps from Apollo came in store and they did a mind-blowing phenomenal task. This PLT process that Floor and Décor is undergoing is a huge undertaking to say the least. Kenneth & Melissa came in without disrupting anything performed an amazing job. I personally witnessed Kenneth on countless occasions stop the task he was performing to help our customers - it was quite impressive to have outside vendors be so professional and courteous to our customers. Thanks- my hat is off to the couple. Looking forward to working with them in the future- Ben Wacheldorf, Floor and Décor 179

Chris Carr

*Chris and his day team are amazing . I have been with Lowes for 18 years and Chris and his team is one of the BEST I have seen and would like to give som recognition.
James Briggs , ASM Lufkin Texas*

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APPLAUSE, PLEASE!

**Neville Reese, Ryando Harvey, Jacques Adgers, Kirk
Kerrin, Cheyanne Minor**

Great Feedback (see below) - Aisha Martinez

Jim,

Carmen suggested I pass this on to you.

The 3PL team that did my D28 branding reset a few weeks ago was awesome, the best I've worked with!

- Great daily communication
- Completely cleaned up daily.
- Polite with all store personnel.
- Didn't leave loose ends daily or at the end of the project.

Seriously this team was by far the best, and they deserve recognition.

Thanks,

Ed

Edward Wade

Home Depot #1608

Store Manager

Cody White & Mike Mitchell

Great Job Cody! I walked your store today with Jim on FaceTime. The punch went good and Jim said your notes on the final photos were amazing! (His words) I will be using your finals as a good example of what Jim is looking for in final photos.

Chris the SM said he was impressed with you and your team and the reset went very well. He also said there was good communication and worked very clean.

[Thanks again for being professional and leading your team!]

Keep up the great work and pass along to your team!

Thanks,
MM

Mike Mitchell
Account Manager
Eagle Merchandising Solutions, LLC

CAN I GET A
WOOP!
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APPLAUSE, PLEASE!

Robert Payne

Thank you!! Your technician, Bob, was very professional. This is definitely not his fault. He did the best he could given the poorly manufactured cabinet.- Assembly Customer

James Claro Jr.

I want to thank you for all the Hard work and Great communication while JP was on Vacation! Extra special thanks for getting Kroger back on track! You Rocked it!!! - Annette Dorn, Fresh Pet

Soledad Ellis

Thank you for the awesome job. You and Joyce are such outstanding leaders and trainers.

<  **Nathan Rice to Realty Execution (Official)** 
15 mins · 📷

Grand Opening morning at Store #2221 Springfield, MO! Store Manager Derrick and his team were great to work with. Shout out to 3PL Apollo, hope I can get lucky enough to have them in every upcoming project! Additional shout outs to FAMs **Genise Cernelison, Matthew Clark and **Stanley Morris**...couldn't have done it without them! One Store * One Team * ONE BEST Way! — with **Genise Cernelison** and 2 others.**



CAN I GET A
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APPLAUSE, PLEASE!

Donald Lawrence

We had Don arrive 10 minutes before 11:00 am today which was the time we agreed too and he gave an estimated time of an hour for completion of the hutch which was right on target. Don was very professional and courtesy and we love the completed set. Thank you for making us whole and changing the buyers experience for us. I really appreciate your follow through! Have a great day!

Fastenal TNLOU Team

We have made a few changes to out layout as noted. We eliminated Safety 5-12, MNB1, and did not set the FST1 or the FST2 bins. We chose to make a customer ladder section out of PAC 1 and a flex bay. We relocated PAC1 into MNB1. The Apollo Crew have worked non-stop to make all this possible. This was a tall order to complete in a five day span. Many Thanks. ---Nick Davis- GM



Jawan Wilson

9m · 🌐

So thankful for my incredible team- [Charmaine Edwards](#), [Brandon Edwards](#), [Briana Goodgame](#), [Rachel Goodgame](#), [Kim Mbacke](#) and [Marcia Glenn](#)! Also, thanks to [Adam Wesley](#) and [Meaghan Oberle](#) for their leadership and confidence! The Sally Beauty store had great grand opening sales and on our last day, surprised us with a card and lunch.



CAN I GET A
WOOP!
WOOP!

APPLAUSE, PLEASE!

Dylan Coon

"Team was great" Ben Kuman GM

*"last two weeks of support and closing went smooth and there were no concerns or issues" : Tony Taddeo
Staples Project Manager*

Wanda Rhodes

Staples 810 Fond Du Lac WI

"All good super smooth" Curt Durbin GM

"Project went very well; store looks fantastic. Great job" : Jose Martinez Staples Project Manager

Mary Brown

Staples 702 Paso Robles CA- Mary Brown Team Lead

" The team did an awesome job! Thank you!" Juan Rios GM

*"Team did a great job. Store is immaculate and completed ahead of schedule.": Cory Baldwin Staples Project
Manager*

Shaumburg Ikea Team |

*This team has gotten rave reviews from the Ikea Project Manager on professionalism, quality of workmanship,
and displayed outstanding partnership working with the entire Ikea team.- Bill Blakley*



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WOOP!

APPLAUSE, PLEASE!

Leilani Creed, Kenneth Farmer, Emily Reddye, and Sam Reddye

This was a great team. They were very efficient and knowledgeable. I was very happy with the Bin Tag and would request if Apollo does any additional work in this location that the team return.- ACE 1771

Matthew Wilson, Cory Krueger, and Brian Ritter

The Apollo Team: Matthew Wilson, Cory Krueger, and Brian Ritter did a fantastic job on this remodel. The team was professional, efficient, knowledgeable, and great to work with

Greetings,

Brenda McNabb

I would like to recognize Project Manager Brenda McNabb from the point of view of a rep.

I was on the Russell Stover project that Brenda oversaw and that's when I started getting to know her. When Brenda is overseeing a project you know it because she keeps you up to date on any changes that come about. Every time she answers her phone or responds to an email or text she is always friendly and tries her best to help and get you the right answers to your questions.

Not only is she a great resource from the field but she also listens to reps and values their input. One of the many times I experienced this was right before the last GPM Investments campaign when we found out about how the client wanted pictures. I sent her an email suggesting a place on the survey for an extra photo or two because some of the sets were so big or not a lot of space between the set and a wall to get a picture from far enough away that it makes it hard to capture the entire set in one picture even with devices with great cameras. She wrote back thanking me and worked with IT to get those extra slots for pictures. Never once has she shrugged off anything I've had to say!

She is always friendly and helpful and a great project manager! Thank you Brenda for all the help you've provided me from the Russell Stover days to all the times in between and to come! You are phenomenal at your job and I appreciate every time you've helped me!

-Bryan Timberlake
Virginia based Rep



Larry & Deb Baldwin

2 Reps decided to take on a bit of competition and NOT be refused in any of their stores.

Larry was assigned 71 stores and Debbie was assigned 86 stores. They EACH placed and stocked Kings Hawaiian Hutch in EVERY store assigned. We appreciate all you both do. Thank You!- Brenda McNabb

Holiday Stuffing Recipe



Ingredients

- ☐ 2 small onions *diced*
- ☐ 4 stalks celery *diced*
- ☐ 2/3 cup butter
- ☐ 1 1/2 teaspoons [poultry seasoning](#) or 1/2 teaspoon ground sage
- ☐ black pepper
- ☐ salt to taste
- ☐ 12 cups bread cubes
- ☐ 3-4 cups chicken broth
- ☐ 2 tablespoons fresh parsley
- ☐ 1 tablespoon fresh herbs *sage, thyme, rosemary*



This 5-star rated classic stuffing recipe will complete just about any meal! Celery, onions, and butter are tossed with dried bread cubes, then topped with broth and baked until hot and golden.

Instructions

Preheat oven to 350°F.

Melt butter in a large skillet over medium heat. Add onion, celery and poultry seasoning (and rosemary if using). Cook over medium-low until tender (do not brown), about 10-12 minutes.

Place bread cubes in a large bowl. Add onion mixture, parsley and fresh herbs. Pour broth otop until cubes are moist (but not soggy) and gently toss. You may not need all of the broth. Season with salt and pepper to taste.

Place mixture in a serving dish, dot with additional butter and cover.

Bake 35 minutes, uncover and bake an additional 10 minutes.

Recipe Notes

If using rosemary in the herbs, cook along with the onions/celery. To stuff turkey, stuffing must be cooled completely in the refrigerator at least 45 minutes.

To Make Ahead: Prepare as directed, cover tightly and refrigerate up to 48 hours.

To bake, remove from the fridge at least 30 minutes before baking. Prepare as directed (you may need to add a few minutes extra if it's still cold from the fridge).

Winter Salad Recipe



Ingredients

6 cups mixed greens of choice - I used a baby romaine mix
1 cup walnuts
1 cup dried cranberries - sugar free, suggested
8 ounces goat cheese or blue cheese, crumbled
arils from one pomegranate - can use a fresh pom, or buy these store-bought

1/3 cup avocado oil - can also use olive oil
1/4 cup balsamic vinegar
2 tablespoons fig jam - (preserves)
salt and pepper, to taste

Instructions:

salad

To a large salad bowl, add the greens, walnuts, dried cranberries and pomegranate arils, Mix to combine. This can be made ahead of time, if desired. When ready to serve, top with goat cheese, if using, and toss vinaigrette (recipe to follow), to salad mix. Salad can easily be prepped in advance (wait to toss in dressing until ready to serve)

fig jam balsamic vinaigrette

In a blender, add oil, balsamic vinegar, fig jam, and salt and pepper until combined and creamy (emulsified).

Notes

this salad easily serves 6 as a side or 4 as a meal.

Look Who's Arrived



Future Merchandiser Alert!

Nate Reese and his new little boy Zian.

Zian Arthur Reese - born 11/7 at 3:42pm. 7lbs 11oz, 19 1/4in. "Zian mean "peaceful." We decided that was a fitting name when he was born right after they announced the election results. We felt like everyone needs a little peace in their lives after such a tough year!" - Nate

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