



# apollo oracle

July- August 2020

## *IN THIS EDITION*

*Apollo Awards*

*Be Part of “the Buzz”*

*10 Things to Remember On Your First Day*

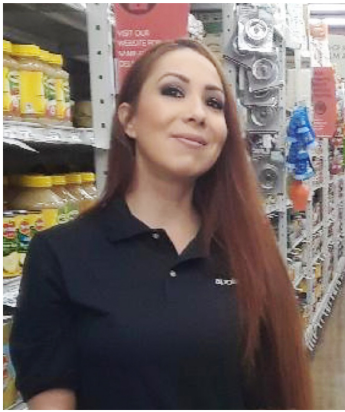
*plus ...*

*Apollo Kudos,  
& More!*



## CERTIFICATE OF EXCELLENCE

This certificate is presented to



**Melissa Lillie**  
Team Lead

Melissa is our Grocery crew lead for Smart & Final Remodels. Melissa manages a team of 10 that do complete store remodels in two week time frame. Smart & Final gave us a team of 5 to start and Melissa has been able to grow that team to a complete grocery remodel team and lock in remodel work for Apollo at Smart & Final for the rest of 2020 and beyond. The Smart & Final merchandising team has come to rely heavily on Melissa to oversee the entire night time operation. I was even told from our Smart & Final Client "She has a drive that you don't find in people these days. She makes a difference and cares about results." - Tyler Brittain



**Rob Watson**  
IT Manager

During the pandemic, Rob has fully increased his work load handling the work of multiple people. He has been integral in supporting all corporate employees so they can work remotely, getting everyone up and running, troubleshooting those who have had technical issues. He has been available to Apollo every step of the way during this new normal and we value him tremendously!-

Mike Torres

for demonstration of superior performance, hard work and dedication.

C. Michael Sunderland  
President



A handwritten signature in black ink that reads "C. Michael Sunderland".

CAN I GET A  
WOOP!  
WOOP!

APPLAUSE, PLEASE!

### **Ken & Karen Rice**

*It's great when a plan comes together BECAUSE of people like KAREN & KEN!*

*Please pass along my deep appreciation of the job they completed and HOW they completed it - With Pride, compassion and teamwork! -- CVS Health*

### **Bridgeport, TX Do It Best Crew**

*Things in Texas are going extraordinary well. In fact, I think that our Apollo crew will be ready to head home by day's end today. I do have to commend this group on their work. It's probably the best we've seen yet. ...very hard working & professional. --DO IT BEST*

### **Shannon McClellan & Tracy Meador**

*I wanted to take a minute and share with you the call I received from Eleanor Clark the Ops Manager of Ulta 265. She has Shannon McClellan and Tracy Meador in her store working on her Essie Endcap and Inline display today and was so impressed with their work and attention to detail. She stated they had fixed all the problems that she has had for the last 3 years in just one visit and wanted to know how she could ensure she could keep them forever. She stated that the team was helpful and worked neat and clean and was so impressed with them. They went right to work, stayed on task and completed the set quickly and correctly Shannon and Tracy have continued to impress clients at all stores that they have performed work in and I wanted to share with all of you what a great job they are doing and that they are leaving a great impression of Apollo on all of our clients. Thank you Tracy and Shannon for all you do every day and keep up the great work!*



CAN I GET A  
WOOP!  
WOOP!

APPLAUSE, PLEASE!

**Kathie Cox**

*You have been amazing with staffing for everything I have ever asked.... I know if you say you can't, you give options!!!  
Love that!!- Adam Wesley*

**Billy Grise & Crew (Store 10597)**

*I wanted to reach out and say thank you to the people that where on the team led by Billy Grise. I know they have not done planograms in a CVS before, so this was a little different for them. They picked up really fast on the CVS ways and did an amazing job. I want to also point out Billy Grise, the team leader, not once did he turn a customer away when he was asked for help. Billy would actually get up from what he was doing and would walk the customer to the product, which CVS is strong on. He did that with every customer that asked him for help. Not once did he say he did not work for CVS. The team did an amazing job and followed all policies CVS has.- CVS Pharmacy*

**Eric Williams**

*Tech went above and beyond! Thank you.-- Customer*

**Jay Vega & Billy Duncan**

*The team you sent over last night was amazing. I am so impressed with them!! Thanks. -- Store 1145*

**ULTA Store 1287 Crew**

*Very positive feedback from our store set manager regarding the crew yesterday! -MSPM, ULTA*

**Robert Hatley**

*Tech was prompt, efficient, and skilled, thank you! - Customer*

**Kristina Cruz**

*I'd just like to reiterate that I thought she did a very great job with what information she had. She had the tools to complete the job, she thought it was odd we didn't have the product, and she wanted to make sure we printed the tags so she could take a pic before she left. -- Fresh Pet*

# 10 Things to Remember Your First Day On A Merchandising Job

1. Show up early. You're new, and nobody's going to wait for you. Be at work on time- leave early to account for traffic.
2. If your team lead or trainer is doing more than you, you're doing it wrong. Enough said.
3. Bring your tools. You'll need a basic tool kit for the job with measuring tape, mallet, cordless drill, scissors, work gloves, etc.
4. Be a problem-solver. No one wants to hear that a task can't happen. Senior merchandisers and management aren't interested in hearing your problems, they're interested in solutions. Make it happen.
5. Bring a pen and paper. Someone's going to give you instructions. It's best to write it all down so you don't forget any steps.
6. Your role is to help complete the merchandising job. You can't get distracted by your phone, social media, or some cutie on the crew. Stay focused.
7. Be Proactive. Think ahead. Don't wait to be told to do something. Find out what needs to be done and do it. If you have to be told more than twice, you may not get many calls back.
8. There's no "I" in Team. Don't be selfish. Everyone should be treated the same.
9. Your higher ups may not remember what you did right, but they'll sure as heck remember what you did wrong. If you want to be scheduled to the next gig, you need to be batting 1,000. Perhaps you'll want to learn as much of the ins and out as possible by heading to Apollo's training platform [www.universityofapollo.com](http://www.universityofapollo.com) and watch as many training videos as you can.
10. Ask for constructive criticism after the day is done. Reach out to your team lead and DM to follow up on things you can improve upon once the gig is said and done. This will show an eagerness to learn and be a better support to the company and could have you back on another job sooner than later.

**For More Training, head to [UniversityofApollo.com](http://UniversityofApollo.com)  
Poke around, be nosy...seriously,**





**Apollo Retail**



★ Admin · Published by Heather Petrone [?] · 5d

If you moved and didn't change your address in ADP, then you will have issues at work FOR REAL. Please go to apollo retail portal and log into my ADP to change your addy ASAP!



# Are you a part of...



**Join our employee engagement page through our Facebook private group Apollo Buzz. You MUST:**

**Answer ALL questions you will not be accepted.**

## Membership Questions

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Question 1

...

What is your current division? Merch Install, Service & Assembly, Walmart/Lowe's, etc.

Question 2

...

What is your EIN? (we can not add you without this!)

[facebook.com/groups/apollobuzz](https://facebook.com/groups/apollobuzz)

Because you work at  
**an Eligible Company**

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PERKS**

**SWITCH  
& SAVE**

**\$700**  
**OVER VERIZON**

Get premium features like Netflix, international texting and data, and free stuff every week with T-Mobile Tuesdays—all with taxes and fees included.

Netflix: 2+ lines req'd. Standard, up to 2 HD screens.

**with \$10/mo discount on premium  
UNLIMITED Talk, Text and Data!**

Compared to 3 lines of Verizon Get More Unlimited over 20 mos. Carriers' features and fees may differ. Req. new acct. on Magenta Plus with AutoPay & validation. \$5/mo./line discount up to 2 lines for 20 mo. 1st credit applied w/i 2 bills. During congestion, customers using >50GB/mo. may notice lower speeds than other customers due to data prioritization. Video typically streams on smartphone/tablet at DVD quality (480p).

**See how you save  
with T-Mobile!**

	<b>T-Mobile Magenta® Plus</b>	<b>AT&amp;T Unlimited Elite</b>	<b>Verizon Get More Unlimited</b>
1 Line	<del>\$85</del> <b>\$80</b>	<b>\$85</b>	<b>\$90</b>
2 Lines	<del>\$140</del> <b>\$130</b>	<b>\$150</b>	<b>\$160</b>
3 Lines	<del>\$170</del> <b>\$160</b>	<b>\$180</b>	<b>\$195</b>

Monthly prices with AutoPay  
with T-Mobile Perks discount

Monthly prices with AutoPay  
and paperless billing

Monthly prices with Auto Pay  
and paperless billing


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are included.**

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monthly service price.

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Carriers' features differ.

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Be sure to mention your employer to receive this offer.

Limited time offer, subj.to change **T-Mobile Perks**: Qualifying credit, new acct. with 12 or less lines, & port-from AT&T, Verizon, or Claro required. Validate eligible employment w/i 30 days of activ. (ongoing verification). Must be active & in good standing to receive credits. Credits may stop if you cancel a line. May not be combined with some offers/discounts. Restrictions apply. Limit 1 T-Mobile Perks Corp node per acct. **Magenta Plus**: Credit approval, deposit, \$10 SIM card, and, in stores & on customer service calls, \$20 assisted or upgrade support charge may be req. Unlimited talk & text features for direct communications between 2 people; others (e.g., conference & chat lines, etc.) may cost extra. Unlimited high-speed data US only. In Canada/Mexico, up to 5GB high-speed data then unlimited at up to 256kbps. Not avail. for hotspots & some other data-first devices. Capable device required for some features. Activ. required to deliver video streams at speeds that provide **Netflix**: Receive Netflix Standard (up to a \$12.99/mo. value) with 2+ qual'g lines in good standing. Value may be applied to different Netflix streaming plans. Not redeemable or refundable for cash. Cancel Netflix anytime. Terms apply: [www.netflix.com/terms](http://www.netflix.com/terms). 1 offer per T-Mobile acct.; may take 1-2 bill cycles. See [t-mobile.com/netflix](http://t-mobile.com/netflix) for add'l info. For the small fraction of customers using >50GB/mo., primary data usage must be on smartphone & is prioritized over MHS (tethering) usage, which may result in higher speeds for data used on smartphones. Service may be terminated or restricted for excessive roaming. **Coverage** not available in some areas. **Network Management**: Service may be **slowed, suspended, terminated, or restricted** for misuse, abnormal use, interference with our network or ability to provide quality service to other users, or significant roaming. See [T-Mobile.com/OpenInternet](http://T-Mobile.com/OpenInternet) for details. See **Terms & Conditions** at [www.T-Mobile.com](http://www.T-Mobile.com). T-Mobile, the T logo, Magenta & the magenta color are registered trademarks of Deutsche Telekom AG. © 2020 T-Mobile USA, Inc.

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**In this issue:**

- New Offer Update
- T-Mobile Sprint Merger
- Free 5G Devices

## New: Offer Replacement

Announcing our new offer for employees switching from Verizon and AT&T! Our best plan at a discount. Please replace all existing intranet flyers with the attached. As part of our new campaign, we can also provide intranet banners, direct e-mail templates, and virtual events presence.

## A Historic Day for The New T-Mobile

A message from T-Mobile CEO Mike Sievert:

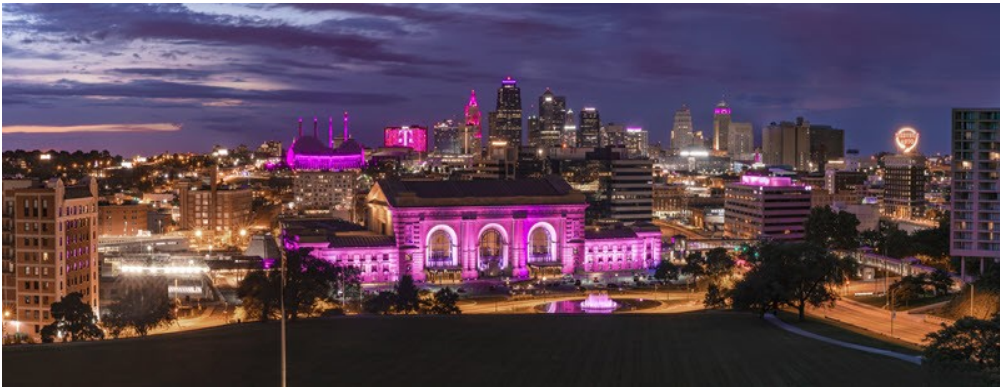
We did it! Another historic day for new T-Mobile!

Just four months after closing our merger with Sprint... we have delivered on yet another critical milestone that will help us serve customers and bring our businesses together – in record time. Yesterday, we **unified the T-Mobile and Sprint brands to operate under the T-Mobile flagship brand – nationwide.** [More...](#)

**Get the new Samsung Galaxy A71 5G for FREE.**

*Up to \$600 off via 24 monthly bill credits when you trade in an eligible device. With access to America's largest 5G network included.*

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Content in this e-mail is subject to change. Contact your T-Mobile Account Manager, ([Sanchita.malapaka4@T-Mobile.com](mailto:Sanchita.malapaka4@T-Mobile.com)) for up-to-date information. [t-mobile.com/perks](https://t-mobile.com/perks)

# STAY CONNECTED

FOLLOW US ONLINE



## Catch Us Online!

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<https://www.linkedin.com/company/apollo-retail>

<https://www.apolloassembly.com>

[www.universityofapollo.com](http://www.universityofapollo.com)

## Helpful Information

IT Support

Phone: (855) 558-8776

Email: [helpdesk@apolloretail.com](mailto:helpdesk@apolloretail.com)

Payroll Support

Phone: (888) 738-1873

Email: [payrollsupport@apolloretail.com](mailto:payrollsupport@apolloretail.com)

HR Support

Phone: (877) 215-1996

Email: [hr@apolloretail.com](mailto:hr@apolloretail.com)

## Contact Us for Submissions!

Would you like to see your team's last project highlighted in the Newsletter? Have a recipe you'd like to share? Please feel free to email us with photos or submissions related to the below subjects:

- Photo of your team (both in action and as a group)
- Recently Engaged or Married? We'd love to share your announcement! Send in your engagement photo/marriage portrait along with the details!
- Celebrating the life of a new born? We'd love to announce a birth of a child/grandchild - send in a photo along with some details!
- Cherished Family Recipes
- Photos of your favorite pets

If you'd like to submit pictures, article recipes, or anything you'd like to see featured, please reach out to in Human Resources at [hr@apolloretail.com](mailto:hr@apolloretail.com) or [marketing@apolloretail.com](mailto:marketing@apolloretail.com)